

Name: ABC

(Sample Report)

2024

Head Office

Shop C1, C2, C3, Simran Residency, Plot No. 21, Sector 7, Kharghar, Navi Mumbai - 410210.

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1. Primer: The first stage

1.1 Introduction:

Disha is a personalized career counselling program of Universal Tutorials (UT). This report details the process, interactions, outcomes, and recommendations for the student based on three key stages of Disha.

1.2 Background:

The first stage was carried in person with the student and a Big picture was presented around careers, skills, rewards, personality traits and challenges. The session included three important crossroad questions faced by the student after 10th Board exams.

For details, please refer to the pdf / hard copy of the first session handed over during the session.

Student and parents were asked to fill separate questionnaire post the Big picture session. The analysis on key pointers are as follows:

	Student's Response	Parent's Response	Remarks, if any
Respondent's desire to pursue a career	Fashion designing	Fashion designing	NIFT
Favourite subject/s in school			
Subject disliked			
Hobbies / Interest	Reading		
Are aware what your child would like to pursue	Not Applicable	Yes, aware	Fashion designing
Openess of parent for child to pursue career of her choice	Not Applicable	Yes	

2. Assessments

Vour Profile

Basic

Name
ABC

▼ Email abc@gmail.com

Phone Number +918551812345

♥ Gender Female

math display="block" Date of Birth November 9, 2009

Class 10

Interest

Your Interest Analysis



Your Primary Interest - Artistic - The 'Creator'



This means that you occasionally enjoy creative endeavours but may also not always like conventional tasks.

Your Secondary Interest - Realistic - The 'Do-er'



This means you only sometimes enjoy physical endeavours.

See What Other Interests Mean?

Social - The 'Helper'

Your social trait shows you like to help people and be by their side. You like to work with other people and enjoy solving their problems. You usually have good communication skills, and are a natural leader. You are sensitive to people's moods and feelings and can make friends easily.

Investigative - The 'Thinker'

Your Investigative trait shows you are interested in areas that require research. You like to see how things work, analyze what you find, and solve problems. You are curious, self-motivated, and always looking for answers to the questions "How" and "Why".

Conventional - The 'Organizer'

Your conventional trait shows you are detailed oriented, organized, and like to follow rules. You like to know exactly what is expected of you and take pride in completing the tasks well. You are generally responsible, well organized, and task-oriented.

Enterprising - The 'Persuader'

Your enterprising trait shows that you like to work with others. You often like to lead the way to ensure that the job gets done. You usually work with a high degree of energy, and are always working towards finding solutions to the problem.

------ End of Interest Section -----

Personality

Your Personality Analysis



Your Traits For Each Parameter

Openness - You are an imaginative person

Your high score show that you are inquisitive, risk-taker, spontaneous and adventurous in nature.

Conscientiousness - You are a balanced person

Your medium scores show that you are flexible and care about details and accuracy if you find the situation important.

Extroversion - You are an ambivert person

Your medium scores show that you enjoy socializing and need alone time in almost equal measures.

Agreeableness - You are an approachable person

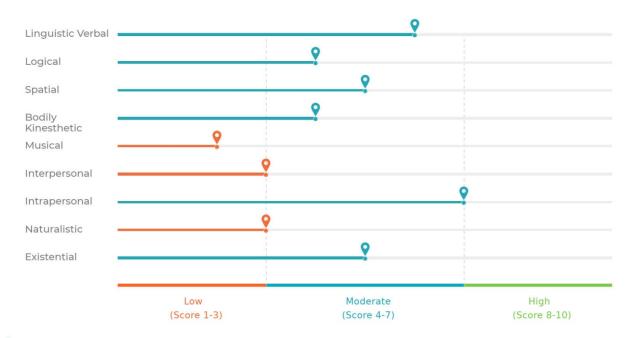
Your medium scores show that you look out for both self and others and are often assertive if you feel strongly for a cause.

Neuroticism - You are a reactive person

Your high score show that you are vulnerable to stress and have deep insecurities.

Multiple Intelligences

Your Multiple Intelligences Analysis



Your Top 3 Intelligences



Intrapersonal Intelligence

You occasionally indulge in self-reflection and are not very intuitive or self-aware.

Linguistic Verbal Intelligence

You may not always understand complex language and acquire average vocabulary.

Spatial Intelligence

You have average imaginative skills but not a good sense of space, distance etc.

See what other Intelligence mean?

Existential

You have a moderate ability to use collective values and intuition to understand others and the world around you.

Some Learning Techniques To Boost Your Grasping Power

- Make connections between what is being learned and the world outside the classroom.
- Ask deeply thoughtful questions.
- Open discussions with friends and family about the bigger picture.

Logical

You can rationally assess events or issues, find answers and perform scientific research. You can solve logical-mathematical operations to a considerable degree. You are average at distinguishing forms and making connections between abstract ideas.

Some Learning Techniques To Boost Your Grasping Power

- Avoid using a calculator for simple calculations.
- Work on logical puzzles and brain teasers.
- Practice mental calculations.

Bodily Kinesthetic

You can process information physically through hand and body movement and control to a moderate degree. You have a moderate level of energy, hand-eye coordination, and dexterity.

Some Learning Techniques To Boost Your Grasping Power

- Take a walk while discussing a story or gathering ideas for a story.
- Exercise regularly.
- Experiment with things for better learning and retention of information.

Interpersonal

You like to enjoy your own company. Being in a crowd drains your energy. You do not like to be the centre of attention but you may enjoy participating in debates and discussions.

Some Learning Techniques To Boost Your Grasping Power

- Make a personal development plan.
- Learn to meditate or just set aside quiet time alone to talk to yourself productively.
- Enhance your social skills by participating in social events.

Naturalistic

You are not interested in nurturing, exploring the environment, and learning about other species.

Some Learning Techniques To Boost Your Grasping Power

- Read about plants and animals.
- Go hiking.
- Use all the senses while studying.

Musical

You are below average at thinking in musical patterns, rhythms, and sounds. You find it difficult to grasp music or rhythms.

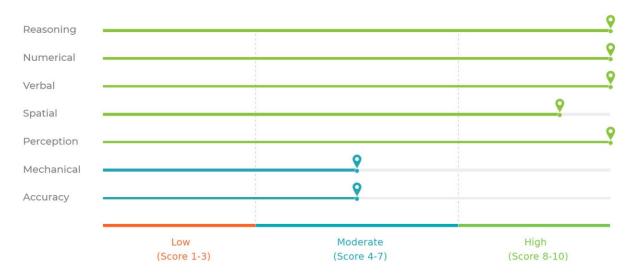
Some Learning Techniques To Boost Your Grasping Power

- Use music in the background while studying.
- Use music to meditate.
- Try catching even minute sounds in a song.

----- End of Multiple Intelligences Section -----

Aptitude

Your Aptitude Analysis



Your Dominant Aptitude areas

Reasoning Ability

You have exceptional understanding of unknown stimuli and apply logical reasoning to comprehend relationships.

Numerical Ability

You can manipulate numbers quickly and accurately.

Verbal Ability

You have an excellent ability to understand words, language, etc., and have large vocabulary.

Perception Ability

You have an excellent ability to comprehend incomplete stimuli.

Spatial Ability

You are good at comprehending spatial relationships and visualizing 2D/3D figures.

See what other Aptitudes mean?

Mechanical Ability

You have an average ability to understand the technical aspects of different machines, tools, and scientific principles. You are decent at understanding how objects work and can sometimes use mechanical aptitude to solve real-world problems.

Accuracy Ability

You have an average ability to work with speed and accuracy in your tasks. You are likely to make mistakes in administrative tasks involving repeated activity for long periods. You are not very detail-oriented and sometimes find it difficult to focus on tasks.

▲ Disclaimer:

The results of assessment can often differ from an individual's perception of themselves (or a parent's perception of their child). This can be due to difference in the way a person acts in different companies for e.g. Friends and Family. It can also be attributed to the way in which the assessment questions were interpreted by the test taker or even the testing conditions in which the assessment was taken. The discrepancy does not render the assessment results incorrect neither does it mean that the assessment is wrongly constructed.

Stream Recommendations







Humanities

Humanities is a vast academic field in which students investigate various sorts of human relationships using analytical, critical, and exploratory methodologies. Humanities as a discipline has a wide range of applications since it provides a variety of thorough and analytical approaches for dealing with societal challenges. This subject stimulates your imagination while also teaching you to be socially responsible. It has a wide range of applications, ranging from languages to social science, and from human behavior to legal studies.

Your Stream Fit



Recommended Subjects for Humanities





Economics



Geography



Political Science



Environmental Education



Computer Science

Commerce

Commerce is all about the study of trade and commercial activities such as the exchange of products and services from producer to end consumer. Students interested in a career in the commercial sector and industries should enroll in the commerce stream. It is centered on finance, the economy, and the growth of any sector.

Your Stream Fit



Recommended Subjects for Commerce

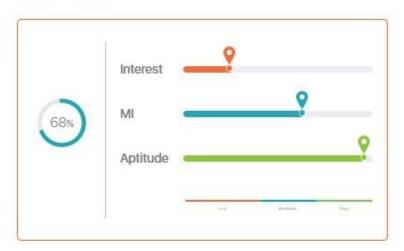


Science

Science stream encompasses of scientific theories and practical concepts. It is a vast field and concerns almost everything that our eyes can or cannot see.

Science has the ability to study anything in the cosmos. It broadly revolves around physics, mathematics, chemistry, and biology.

Your Stream Fit



Recommended Subjects for Science



3. Recommendations

The section details the top three career recommendations in NO specific order. The recommendations are based on interaction with student and parent, assessments and corresponding fitment of each career with profile strength of the student.

3.1 Management

3.1.1 Introduction:

Management involves the process of organizing, analyzing, and planning various types of business operations. It is a very exciting and rewarding career. A career in management offers status, interesting work, and the satisfaction of working closely with other people. People are considered the most important resource in organizations. If they perform effectively, the organizations will succeed. Managers work closely with people, ranging from top managers to clerical workers, to ensure that organizations achieve their objectives.

3.1.2 What after 10th (Crossroad questions)?

Board: CBSE for 11th and 12th

All major competitive exams post 12th are aligned by CBSE board; Nagpur has better CBSE School infrastructure than any other board like ISC/ICSE, IB or State board.

Stream and Subject: Commerce is the recommended stream

Mandatory Subjects: There are four mandatory subjects namely Accountancy, Economics, Business Studies and English.

5th Optional Subject (It is imperative to choose): Math / Applied Math

Integrated / Non-integrated

Student should go for non-integrated

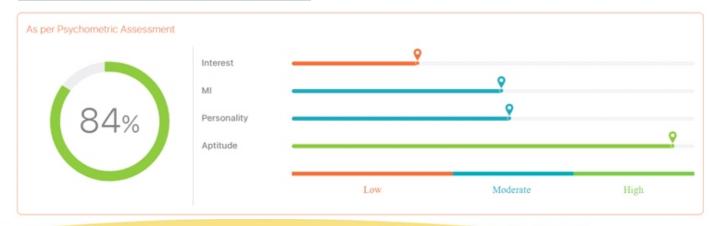
3.1.3 Competitive exams to target during / post 12th

Name of Exam	When to take the exam	Registration opens	Exam date	Nature of exam	Syllabus	Top Colleges through this exam
IPM-AT	after 12 th	Feb / Mar	May / June	Aptitude	Math, English, Reasoning	IIM Indore, IIM Rohtak, IIM Ranchi, Nirma Ahmedabad
JIPMAT	after 12 th	Feb / Mar	May / June	Aptitude	Math, English, Reasoning	IIM Jammu, IIM Bodh Gaya
NPAT	after 12 th	Dec / Jan	Mar to May	Aptitude	Math, English, Reasoning	Narsee Monjee all campuses
SET	after 12 th	Feb / Mar	May / June	Aptitude	Math, English, Reasoning	Symbiosis Pune
CET	after 12 th	Feb / Mar	Apr / May	Aptitude	Math, English, Reasoning	Christ University Bengaluru
CAT	after Bachelors	August	November	Aptitude	Math, English, Reasoning	All IIMs and other Top notch Management institute

3.1.4 Two routes to go for MBA

- A. Route 1: after 12th directly into 5 years Integrated Program in Management (IPM). This option includes two degrees in 5 years both BBA and MBA. The last 2 years student does core MBA.
- B. Route 2: during final year of bachelors, which could be BBA / BCA / B. Com (in any stream) take CAT exam and go for 2 years MBA program from reputed Management Institutes of India. Top Institutes include IIMs, XLRI Jamshedpur, MDI Gurgaon, SP Jain etc.

3.1.5 Career fit with Management



3.1.6 High fitment branches of this cluster

Finance / Portfolio Management

90%

A Portfolio Manager is a person or a company that manages investments on behalf of clients based on their needs and wishes. Portfolio managers must decide or select the greatest assets for investing in a customer's money to provide the best returns to the client. As a result, a portfolio manager is responsible for managing a client's financial assets, which may include assets such as debt, mutual funds, stock, and equity. Portfolio management is a fascinating job option in India. The position is best suited for someone with a strong understanding of the market and a thorough understanding of finance and accounting. A portfolio manager must have strong analytical abilities as well as the ability to engage directly with clients to fully grasp their needs and provide an explanation of the services

Marketing Management

85%

A marketing manager handles the marketing of a business or product. They can be responsible for several services or products or be in charge of a single product. Marketing managers need to have outgoing, gregarious, and spontaneous personalities. In concert with these traits, they need to be highly focused, detail-oriented, and very conscientious of meeting budget restraints and timelines. A marketing manager develops and executes marketing strategies to meet consumer needs and maximize profits.

3.2 Mass Communication

3.2.1 Introduction:

The media and communications industry includes various professionals involved in the creation and distribution of information and data, from online videos to written press releases. The industry encompasses newspaper, magazine, book and directory publishing; software publishing; motion picture and sound recording, publishing and distribution; radio and television broadcasting; internet publishing and broadcasting; and telecommunications services.

3.2.2 What after 10th (Crossroad questions)?

Board: CBSE for 11th and 12th

All major competitive exams post 12th are aligned by CBSE board; Nagpur has better CBSE School infrastructure than any other board like ISC/ICSE, IB or State board.

Stream and Subject: Arts is the recommended stream

Mandatory Subjects: There are four mandatory subjects namely History, Political Science, Geography and English.

5th Optional Subject (It is imperative to choose): student could choose Psychology or Economics.

Integrated / Non-integrated

Student should go for **non-integrated**

3.2.3 Competitive exams to target during / post 12th

Name of Exam	When to take the exam	Registration opens	Exam date	Nature of exam	Syllabus	Top Colleges through this exam
CUET (UG)	after 12th	Feb / Mar	May / June	English + General Test + Domain	Reasoning and 12 th Standard	Delhi University and its colleges like LSR, and other Top Central Universities like JNU, BHU etc.
SET	after 12th	Feb / Mar	May / June	Aptitude	Math, English, Reasoning	Symbiosis Centre for Media and Communication (SCMC) Pune
CET	after 12th	Feb / Mar	Apr / May	Aptitude	English, Reasoning	Christ University Bengaluru
School 12 th results	after 12th	May / June				Sophia College, St. Xavier's (Autonomous) of Mumbai University

3.2.4 Unique point

Options to purse BA in Languages, Social Sciences, Design and / or go for Masters in Communication from top institutes in India Like MICA Ahmedabad, IIMC Delhi etc.

3.2.5 Career fit with Mass Communication



3.2.6 High fitment branches of this cluster

Mass Communication

86%

Mass communication offers diverse career paths, including journalism, public relations, advertising, social media management, broadcast production, and media research. These careers involve creating and sharing information with large audiences through various channels of communication, such as TV, radio, print, and digital media. A career in mass communication can be challenging, exciting, and rewarding for those with a passion for storytelling and effective communication.

Journalism 86%

A journalist is a person who gathers information in the form of text, audio, or photographs, processes it, and publishes it to the public. A reporter is a type of journalist that gathers, writes, and reports on information from many sources. This may include conducting interviews, obtaining information, and/or producing articles. Journalists and reporters may divide their time between working in a newsroom or from home and going out to observe events or conduct interviews. In addition to investigating and reporting on current events, they also work on articles and features that update and influence public opinion.

Media Planning 86%

Media planning is the process by which marketers choose where, when, and how often they will run an advertisement in order to maximize engagement and return on investment. The media plan may allocate ad spend and resources across a variety of online and offline platforms, such as broadcast, print, paid commercials, video ads, and native content.

3.3 Design

3.3.1 Introduction:

Careers in design are all about creating things that are appealing to the eye. Design is any process where an outcome is being planned rather than relying on chance. So people in all sorts of occupations speak of designing aspects of their business activities. It is ultimately a mix of creativity and innovation. It shapes ideas to become practical and attractive propositions for users or customers. People who work in design all tend to have an essential mix of practical skills and a talent for using color, space, shape, and form.

3.3.2 What after 10th (Crossroad questions)?

Board: CBSE for 11th and 12th

All major competitive exams post 12th are aligned by CBSE board; Nagpur has better CBSE School infrastructure than any other board like ISC / ICSE, IB or State board.

Stream and Subject: Arts is the recommended stream

Mandatory Subjects: There are four mandatory subjects namely Geography, History, Political Science, and English.

5th Optional Subject (It is imperative to choose): student could choose Psychology or Economics.

Integrated / Non-integrated

Student should go for **non-integrated**

3.3.3 Competitive exams to target after 12th

Name of Exam	When to take the exam	Registration opens	Exam date	Nature of exam	Syllabus	Top Colleges through this exam
NID DAT	Before 12 th boards	Oct/ Nov of 12 th Class	Jan of 12 th Class	A 2-tier procedure of Prelims and Mains	The aptitude test comprises Verbal, Math and Design aptitude and the section is a studio tests	All NIDs (The National Institutes of Design are public design universities in India, with the leading institute in Ahmedabad, Gandhinagar and Bengaluru. The other NIDs are located at Kurukshetra, Vijayawada, Jorhat and Bhopal.
NIFT	Before 12 th boards	Nov of 12 th Class	Feb of 12 th Class	General Ability Test&Creative Ability Test	English, math and Design aptitude	NIFT 18 campuses.
UCEED	Before 12 th boards	Sept of 12 th Class	Jan of 12 th Class	Aptitude and General Awareness	Verbal, Maths, Design and Sketching	IIT-Bombay, IIT- Guwahati, IITH and IITDM-Jabalpur

3.3.4 Other private options

Along with government institutions there are many private reputed institutions for fashion / product/technology based design courses which give admissions, namely ISDI, UID, Shristi etc.

3.3.5 Career fit with Design



3.3.6 High fitment branches of this cluster

Graphic Designing 82%

Graphic designers also called graphic artists or communication designers utilise art and technology to put forth ideas with the help images, website layout and printed pages. They create visual concepts with software or manually by hand to develop inspiring ideas and grab the attention of consumers. A graphic designer develops the overall layout and production design for advertisements, brochures, magazines and reports. They work with images and text while finalising font, colour, size, type and line length. In addition, they look at the compatibility of images with text and layout, often working closely with writers in this regard. Through the use of images, text and colour, graphic designers transform data into visual graphics and diagrams to simplify complex ideas.

Interior Designing 81%

An interior designer plans, researches, coordinates, and manages such improvement projects. Interior design is a multifaceted profession that entails conceptualization, space planning, site inspections, programming, research, communicating with project stakeholders, construction management, and design execution. Interior designers create functional, safe, and beautiful interior spaces by determining space requirements and selecting decorative items such as colors, lighting, and materials.

Fashion designing 80%

A fashion designer designs and aids with the production of clothes, shoes, and accessories; identifies current trends; and is involved in the selection of fabrics, colors, styles, and prints. Fashion designers are responsible for designing either ready-to-wear clothing or haute couture. A fashion designer is required to be up to date with current fashion trends, forecast popularity with consumers, and derive inspiration from surroundings to create unique and new designs. A fashion designer works either individually on their own project, or is given a project to work towards with specifications relating to color, fabric, and budget.

3.4 Other Career Fit

Basis your interaction with UT Counselors and responses to questionnaire

3.4.1 Engineering

Engineering is the application of science and math to solve problems. Engineering is a profession with a very broad scope and it encompasses a wide range of disciplines and talents. Engineers are brilliant thinkers, scientists, innovators, designers, and builders. They enhance the world's status, expand human potential, and make people's lives safer and easier. Engineers figure out how things work and find practical uses for scientific discoveries. Engineers are instrumental in making scientific innovations available to the world.



3.4.2 Government & Civil Services

Civil Services include all state and central government offices and offer jobs not only in better-known sectors like the IAS (Indian Administrative Service), IFS (Indian Foreign Service), and IPS (Indian Police Service) but also select departments of the Indian Railways, Revenue Service, Postal Service, Audits, Customs, etc. A civil servant implements different policies created by elected representatives, hence contributing to the progress and development of the country. A career in government and civil services gives you the ability to participate in governance and important national policy decision-making.



3.5 Study Abroad Option

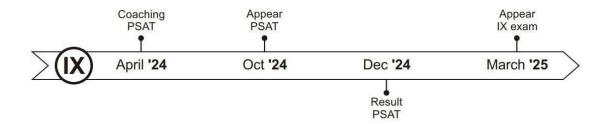
There are numerous course options to study in the USA for Indian students after 12th. It is one of the most coveted destinations for studying abroad in the world and requires a student to study for 4 years to earn a bachelor's degree. Studying abroad after 12th can be made Plan A or Plan B for Indian students. Study abroad option can be created for 3.1 to 3.3 and other careers as discussed above.

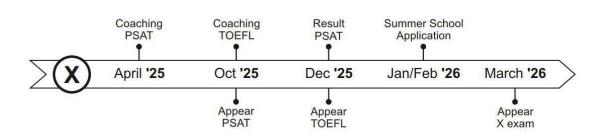
3.5.1 Admission requirement

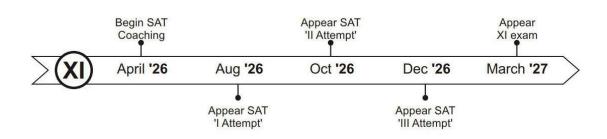
Please meet UT's study abroad counsellor for more detail on the given topic

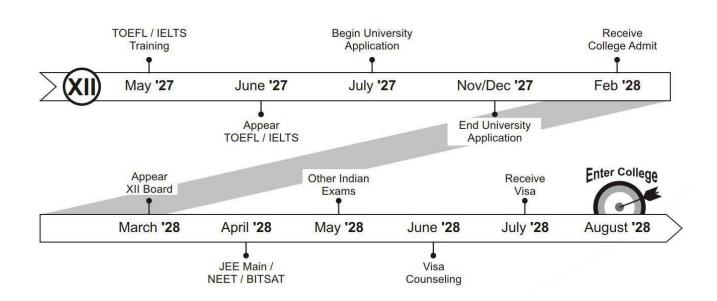
- a. SAT scores
- b. IELTS/TOEFL scores
- c. Academic transcripts of 9th to 12th grades
- d. Certificates of achievement and extracurricular participation proof
- e. LOR (Letter of Recommendation) from at least three faculty member
- f. Proof of funds
- g. SOP (Statement of Purpose) or essay as stated in admission form
- h. Valid passport

3.5.2 Timeline









After X - Program Options

IIT-JEE/ NEET

Degree : BTech / MBBS
Top Institute : IITs, NITs, IIITs, AIIMS
Other exams : BIT-SAT, MH-CET

UT solution: UT-Champions Integrated

XI, XII Commerce

Board : CBSE

Subjects : Applied Maths, Accountancy, Economics, Business Studies

UT solution: 1 year program (XI), 2 years program (XI-XII)

CA / CMA Foundation

Degree : CA; CMA Institute : ICAI; ICWA

UT solution : 1 year comprehensive CA / CMA Foundation training for May and Nov attempts

SAT (Study Abroad)

Degree : Courses in various fields of study (Engineering, Medical, Management, Arts, Science, Economics, etc.)

Top Institute: Harvard, MIT, Stanford, Yale, Wharton, etc. (Abroad)

Ashoka, Narsee Monjee, FLAME, etc. (India)

UT solution: Comprehensive training plus University Application program. Starting in Apr, Jun, Aug, Oct, Dec

NPAT, IIM-IPM

Degree : BBA, MBA, BSc, Mass Comm, Liberal Arts

Top Institute: IIM Inodre, Rohtak, Ranchi, Jammu and Bodh Gaya, Symbosis, Narsee Monjee, Christ

Other exams : SET, NPAT, CET

UT solution : 1 year program, Crash Course

CUET

Degree : BSc, BA, BTech, Integrated Masters Courses
Top Institute : DU, BHU, JNU, Central Universities, TISS

About Exam: Exam in two slots, generally a student will write three sections: Language, Domain-Specific and General

test

UT solution : Crash Course for CUET for Commerce and Science stream

UT UDAAN (XII Test Series)

Board : CBSE

Stream : Science and Commerce

Subjects : Maths, Applied Maths, Phy, Chem, Bio, Acc, Eco, BS, Eng UT solution : Comprehensive chapter tests and mock tests; PYBQs

Get in touch @











Email: utinfodesk@gmail.com

Website: www.universaltutorials.in, www.utaspire.in

Mobile: +91 77188 98822 WhatsApp: +91 77100 04690

Students of the year

School



Kushagra Tewari **X ICSE** Podar Intl., Nerul **Aggr. 99.4%**



Stuti Shah

X ICSE

North Point, K'khairane

Aggr. 99.4%



Utkarsh A Kothari **X CBSE** Apeejay, Nerul **Aggr. 98.6%**



Kaavya Jayaram

XII CBSE (Science)

New Bombay City, Ghansoli

Aggr. 96.8%



Saumya Sinha

XII CBSE (Commerce)

DPS, Nerul

Aggr. 96.8%

Study Abroad



Yash Sinhal

Harvard Summer School

Purdue, USA

Computer Science



Kaavya Jayaram

Cornell, USA

B Tech,
School of Engineering



Atulya Subhash **Duke, USA**M.S.,

School of Business



Hardik Siloiya **Georgia Tech, USA**M.S.,
School of Engineering



Jagruti Dani **UPenn, USA**M.S.,
School of Engineering

IIT-JEE / NEET



Aagam Kasliwal

JEE Advanced

AIR 61



Aryan Choudhary
JEE Main
Physics 100%tile



Devarsh Mehta
MHT-CET
99.92%tile



Palak Chaturvedi
NEET
Physics 98.91%tile



Ananya Singh **NEET**Biology 96.91%tile

IIM-IPM / NPAT



Aditya Iyer RA Podar, Mumbai IIM Indore, IIM Rohtak, IIM Ranchi



Agreema Sinha Billabong, Mumbai IIM Indore



Karmanya Saraf Prestige, Indore IIM Rohtak, IIM Ranchi



Satvika Baratam Ramsheth, Navi Mumbai IIM Rohtak, Christ, Symbiosis

Commerce



Nishant Sidhani **CA Foundation**AIR 11



Amrita Pai **CA Foundation**AIR 7



Nitin Wadhwani

CA Inter

AIR 3



Jyoti Banswani XII State Aggr.92.0%



Riyaa Zanvar XI Commerce 1st in Accounts